

### Parramatta Lanes Prospectus







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# Find that feeling at Parramatta Lanes



### Tik Tok famous food

From the latest Dubai chocolate to pistachio spreads, Acai Bowls, Korean Fried Chicken, Birria and bubble teas..if it's going viral it's at Lanes!

Beats

Over 100 performers take the stage and decks at Lanes, carefully curated to represent the sounds of Western Sydney. From Afro and Brazilbeats, Hip Hop, K-Pop and dance, the music programming at Lanes is inclusive and appealing to the volumous and diverse audience that attends yearly.

Art

Eclectic Installations and colourful inflatables from Western Sydney artists adorn the laneways and hidden nooks, creating moments of discovery at every turn.

One of Sydney's biggest and most eclectic showcases of eats, beats and art.

Attracting crowds of 200,000 people over 4 huge nights, this unique festival activates 16 sites including laneways, carparks and greenspaces with art installations, DJs, live music, artist performances, brand activations, food trucks and bars.

A truly immersive and uniquely Western Sydney experience, Parramatta Lanes is a true CBD activation that is embraced by CBD workers, residents and beyond





### A destination for youth

Parramatta Lanes continues to grow as a destination event for young people within the Parramatta LGA and across Greater Sydney.

of the event attendees surveyed travelled from outside the Parramatta LGA, an 18% increase from 2023.

of event attendees originated or travelled from across Greater Sydney as far afield as Wollongong and the Blue Mountains in 2024.

of attendees were under the age of 44.

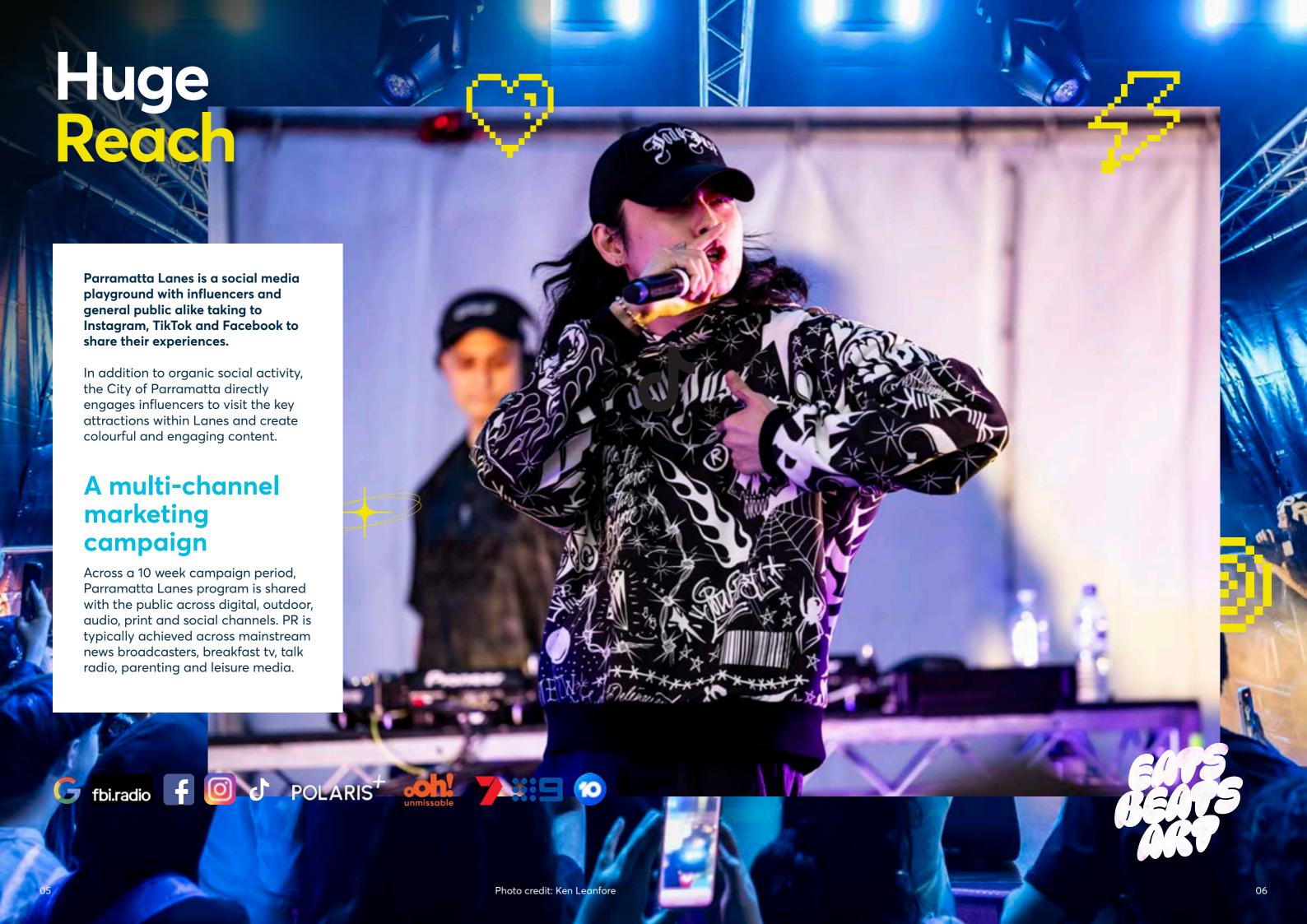
### A much loved event

94% rated themselves either 'satisfied' or 'very satisfied'.

### **Culturally diverse city**

of our residents were born overseas, compared to 39% in Greater Sydney, 29% NSW and 27% Australia.





### Partnership Opportunities

Parramatta Lanes provides a unique opportunity for brands to activate and create meaningful engagements with a huge audience of culturally diverse art, food and music lovers.

A range of sponsorship packages offer the flexibility to own key destinations within the festival – be it music stages, laneway take-overs or art installations. Our Platinum, Gold and Stage Sponsorship packages come with comprehensive rights and benefits whilst our Activation only sponsorship enables entry-level access to our huge audience.

### Don't limit your imagination

The City of Parramatta does partnerships differently and can facilitate bespoke concepts and collaborations with artists and musicians to enable unique and never-done-before brand integration opportunities.



**Platinum Partnership** 

Place your brand in the spotlight as a major partner of the festival!



**Artist Collaborations** 

Partner with emerging & established artists on exciting installations.



**Music & Performance Stage Partnerships** Place your brand at the beating heart of Parramatta Lanes



**Activation Space Partnerships** 

Bring your brand into full colour and capitalise on crowds of over 200.000



Influencer **Partnerships** Content **Opportunities** 



**Bespoke Partnerships** Concepts built to your brief

Interested in a Festival Partnership? Kathrine Holland, Partnerships Lead – Events & Festivals 0402 209 683 | kholland@cityofparramatta.nsw.gov.au

*Activation costs remain responsibility of sponsor.				
INVESTMENT	100K ex GST	60K ex GST	45K ex GST*	20K ex GST*
<b>Logo on festival map</b> – 30,000 prints	Y	Y	N	N
<b>Logo on floor decals</b> in Parramatta CBD – up to 80	Y	Y	N	N
Logo on Out of Home Triffids in City Centre	Y	Y	N	N
Logo on transport Advertising Decal – up to 4	Y	Y	N	N
<b>Logo on large billboards</b> Parramatta LGA – up to 3 placements	Y	Y	N	N
<b>Logo on print ads</b> (or inclusion in 3rd party online media)	Υ	Υ	N	N
<b>Logo on digital screens</b> Parramatta Square and PHIVE	Y	Y	N	N
Activation feature inclusion within Parramatta Lanes webpage/program	Y	Y	Y	N
<b>Blog inclusion</b> - amplified through paid channels	Y	Y	N	N
Influencer campaign allowance	Y	Y	Y	N
Social Media (Organic Posts)	Υ	Υ	N	N
Written sponsor acknowledgement within event EDM to 25,000 recipients	Y	Y	Y	N
City Happenings EDM Inclusion 25,000 recipients	Y	Y	Y	N
Activation Space	Additional 9x6m space for brand activation	Additional 6x3m space for brand activation	Additional 6x3m space for brand activation	6x3m space for brand activation
Festival Signage	20	10	10	X
	branded entrance	art installation, performance space or stage		

**PLATINUM** 

Sponsorship

of Laneway

including

**Sponsorship Asset** 

**SPONSORSHIP** 

**GOLD** 

branded entrance art installation,

**SPONSORSHIP** 

Sponsorship of

programming

feature such as

**STAGE** 

**SPONSORSHIP** 

Sponsorship of

a performance

main stage

**ACTIVATION ONLY** 

**SPONSORSHIP** 

6x3m space for

brand activation

07 Photo credit: Ken Leanfore



1 Prince Alfred Square

2 Riverside Theatres







Eats: KOI Dessert Bar, Mr Spanish Churro.



Eats: Curated by Welcome Merchant - Linlin Potstickers, The Big Big Aloha, Taste of Sierra Leone and more.

Beats: Wed: Powerhouse Generations. Thu: Niu Music presents a celebration of Pacific music. Fri: fbi.radio presents Western Sydney's best. Sat: Blak R&B and hip hop curated by We Are Warriors. Art: Andrew Yee and Chris Yee Parramatta in Pop.

### 9 Macquarie Street



Eats: Smash My Buns, Firepop, Bobble Tea.

Bar: Wats On Bar.

Beats: Four nights of hip hop showcasing the best of our local talent. Wed: Red Bull presents. Thu: B Wise and friends. Fri: Cult artists with Dante Knows. Sat: Tahkoe and more.

Thu: Memento present pop, ballads and folk. Fri: iNBRAZA Baile Afro-

Brazilian cultural experience. **Sat:** Carolina Gasolina presents Altura

Beats: Wed: Hunny presents Parramatta Heavy with Kilat & Lamira.

Thu: Niche presents: DoloRRes. Fri: Bodega Collective & Take Flight

present Pass the Mic hip hop night. Sat: A night of boppy pop-punk

### **10** Centenary Square

Latin club music and global sounds.

11 Leigh Memorial Carpark

Eats: Let's Do Yum Cha, Chucks Burgers, Mate Pinoy.



Eats: Hoy Pinoy, El's Fried Chicken, Smoky Cravings, Kampung Laksa Eats: Hyderabad House, Lemonade by Citrus and Sugar, Eden Beats: Wed: Merlot presents alté, afrobeats and amapiano selections.

Beats: 5pm - 6pm local community Diwali celebration each day. Wed: Festival of Lights - A Bollywood Extravaganza. Thu - Sat: Bollywood

Lumefest by Indian Club X.

### 4 Baba Ghanoui

3 Justice Precinct



Eats: Lebanese BBQ, Lebanese wines, beers & cocktails.

Beats: Shisha Zone with chill tunes.

**#** 17 **\*** 

### 5 Eat Street Rooftop

Viral TikTok food stalls

Beats: Wed: Duty Free: Home Stay - a night of local Western Sydney DJs. Thu: Abdul presents sonic adventure from around the world. Fri: Club Chrome DJ. Sat: E3P curates a night of top-notch DJs. Art: Fei Gao The Path performance art.

### 6 Levins Lane



**4** 

Eats: Gelato Messina, Zungle Korean BBQ.

Beats: Levins presents hip hop, R&B, afro vibes with DJs Mistah Cee, Ebony Boadu, Kilimi, Talisha + more.

Play: Gacha gacha vending machines.

Bar: Karu Distillery bar.

### 7 Brislington House



12 Civic Lane

with Gee Tee & RMFC.

Bar: Kombi Kea bar.

Eats: THICC Cookies, Cheeky Crumbles. Art: Parer Studio Lost

### 13 St Johns Lawns



Eats: Sticky Bakes, James and the Chocolate Berry, Japanese OKONOMIYAKI + more.

Art: Samuel Kim and Lawrence Liang Otto and Anina

### 14 Town Hall



Beats: Wed: BATHVS, Mulaa Bore Hard Rock, Death of Heather & Armlock. Thu: 2SER presents Yasmina Sadiki & Kyoshi. Fri: Grace Cummings & Dante Knows. Sat: Music in Exile.

Bar PARKROYAL Bar

### 15 Parramatta Square





Eats: Mamak, Burger Head, Solbowl, LILYMU. Beats: Clipped Karaoke TV Music Video Festival.

Art: Shaun Parker & Company Found Objects, Optus presents The Pyramid.

















## The OPTUS Pyramid

For Parramatta Lanes 2024, Optus were looking for an opportunity to immerse their brand into the fabric of the festival and specifically the art pillar. With the theme of connection to community central to the campaign objectives, Optus engaged with creative agency M&C Saatchi to produce an engaging and interactive art experience.

Working with Donne, a collective of female artists that specialise in designing and hand painting large format murals, The Optus Pyramid concept was conceived to be a progressive artwork that would come to life over 4 nights.

With an impressive structure measuring 3m x 2m and featuring 3 sides, the Optus Pyramid was a key feature within Parramatta Square, a key arterial for thousands of festival attendees. The Parramatta Lanes team provided vital support in the lead up to the event, guiding both agency and client through site selection and inspections, onboarding and documentation and implementing marketing entitlements.

Neil Harley, Senior Director Local Community Engagement, Optus said: "Optus has chosen to partner with Parramatta Lanes because we are really excited for the opportunity this gives us to connect with the Western Sydney community .. and that's what Optus is all about, making those positive connections. It's really exciting for us to be able to connect with the community in a really artistic way, the art we are creating talks to the power of yes and connectivity. Festival go-ers will have an opportunity to win a piece of the art and take it home with them".

"The City of Parramatta team have been sensational to work with. The way in which they have engaged with us to make this the best it possibly can be for the community has been a delight"

 Neil Harley, Senior Director Local Community Engagement, Optus



Powerhouse Lane was a collaborative initiative delivered by City of Parramatta and Powerhouse as part of Parramatta Lanes 2024.

The street activation allowed an opportunity to celebrate the diverse culinary landscape of Western Sydney through a curated program of food, music and installations.

Delivered in collaboration with local stakeholders and co-funded via Transport for NSW's Open Street Grant, this was an opportunity for the community to connect, interact and foster meaningful connections through food and creative expression.

Powerhouse Parramatta engaged Creative Director Tony Assness and commissioned Western Sydney artists Chris and Andrew Yee to create the signature artwork utilised through Powerhouse marketing, social media and through installation pieces.

Powerhouse Lane featured food stalls curated in collaboration with award-winning social enterprise Welcome Merchant and music by Sydney's best RnB, soul and Hip Hop artists curated by We Are Warriors, fbi. radio and MC Trey.

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Interested in a Festival Partnership?
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0402 209 683 | kholland@cityofparramatta.nsw.gov.au